

**POLICY/PROCEDURE**

SUBJECT: Financial Assistance Policy and Procedure		NUMBER: QAP-PFS-0003
ORIGINAL RELEASE DATE: 04/27/2010	REVISED DATE: 11/1/2015, 7/28/16, 6/1/2017, 6/11/2018	OTHER AFFECTED DEPTS: All Hospital Departments
APPROVAL TITLE: CFO	SIGNATURE:	DATE:

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**PURPOSE** Consistent with its mission to provide high quality health and wellness services for the community, Newberry County Memorial Hospital (“NCMH”) is committed to providing financial assistance to individuals who are in need of emergency or medically necessary treatment and have a household income within **250%** of the Federal Poverty Level (FPL) Guidelines.

In accordance with the federal Patient Protection and Affordable Care Act (PPACA), whether qualifying for financial assistance or not, uninsured patients will not be charged more than the amount generally billed to insured patients for emergency or medically necessary care.

**SCOPE** Financial assistance is provided only when care is deemed medically necessary and after patients have been found to meet all financial criteria.

Uninsured patients may be assisted with applications for other means of payment or financial assistance (e.g., Medicaid, other local funding programs) BEFORE approval for financial assistance.

Uninsured patients who do not qualify for financial assistance (e.g., due to their household income) will receive a discount of **63%** on gross charges for medically necessary services to ensure they do not pay more for care than insured individuals. (See NCMH Self Pay Discount Policy: QAP-PFS-0011). These patients are expected to pay their remaining balance for care and may work with the hospital to setup a payment plan based on their financial situation.

Uninsured patients who are believed to have the financial ability to purchase health insurance may be required to do so BEFORE they can apply for financial assistance (i.e. SC Healthcare Exchange).

Insured patients may also apply for financial assistance to help pay for balances left after insurance.

*This policy cancels and replaces the previous policy named “Indigent Care/Charity Policy”.*

**RESPONSIBILITY** Patient Support Representatives (RCA) will receive and review financial assistance applications and submit to PFS Director for a final decision.

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**REFERENCES** IRS and Treasury’s final ‘501r’ rules in the Patient Protection and Affordable Care Act (PPACA).

**DEFINITIONS**

The following terms are meant to be interpreted as follows within this policy:

**1. Financial Assistance:** Healthcare services provided which are not expected to result in cash inflows; medically necessary services rendered without expected payment to individuals meeting established criteria.

**2. Medically Necessary:** Hospital services or care rendered, both inpatient and outpatient, to a patient in order to diagnose, alleviate, correct, cure, or prevent the onset or worsening of conditions that endanger life, cause suffering or pain, cause physical deformity or malfunction, threaten to cause or aggravate a handicap, or result in overall illness or infirmity.

**3. Emergency Care:** Immediate care which is necessary to prevent putting the patient’s health in serious jeopardy, serious impairment to bodily functions and/or serious dysfunction of any organs or body parts.

**4. Urgent Care:** Services necessary in order to avoid the onset of illness or injury, disability, death, or serious impairment or dysfunction if not treated within 12 hours.

**5. Uninsured:** Patients with no insurance or third-party assistance to help resolve their financial liability to healthcare providers.

**ACTIONS/  
TASKS/  
PROCEDURES**

**A) Eligibility**

Services eligible for financial assistance include: emergency or urgent care, services deemed medically necessary by NCMH, and in general, care that is non-elective and needed in order to prevent death or adverse effects to the patient’s health.

Patients who have a household income within **250%** of the Federal Poverty Level *may* receive financial assistance based on the sliding fee schedule below:

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FEDERAL POVERTY GUIDELINES 2019	FAMILY SIZE (* Note: for family units of more than 8 members, add \$4,420 for each additional person)								DISCOUNT AMT.	PATIENT PAYS
	1	2	3	4	5	6	7	8 *		
<b>Income</b>										
<b>Up to 100%</b>	\$12,490	\$16,910	\$21,330	\$25,750	\$30,170	\$34,590	\$39,010	\$43,430	<b>100%</b>	<b>0%</b>
<b>Up to 150%</b>	\$18,735	\$25,365	\$31,995	\$38,625	\$45,255	\$51,885	\$58,515	\$65,145	<b>95%</b>	<b>5% *</b>
<b>Up to 200%</b>	\$24,980	\$33,820	\$42,660	\$51,500	\$60,340	\$69,180	\$78,020	\$86,860	<b>90%</b>	<b>10% ^</b>
<b>Up to 250%</b>	\$31,225	\$42,275	\$53,325	\$64,375	\$75,425	\$86,475	\$97,525	\$108,575	<b>85%</b>	<b>15% +</b>
<b>Greater than 250%</b>									<b>0%</b>	<b>100%</b>

- \* Patient pays 5% of the balance due or \$2000 whichever is less
- ^ Patient pays 10% of the balance due or \$4000 whichever is less
- + Patient pays 15% of the balance due or \$5000 whichever is less

Uninsured patients who do not meet these income requirements will receive a discount of **63%** on gross charges for medically necessary and emergency care received. NCMH will not charge patients who are eligible for financial assistance more for emergency or medically necessary care than the amounts generally billed to insured patients.

Determinations for eligibility for financial assistance will require patients to submit a complete financial assistance application (including all documentation required by the application) and may require appointments or discussion with hospital financial counselors.

When determining patient eligibility, NCMH does not take into account race, gender, age, sexual orientation, religious affiliation, social or immigrant status, or age of the patient's account.

Additionally, NCMH may refer to or rely on external sources and/or other

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program enrollment resources if uninsured patients lack documentation that supports eligibility. For example, NCMH may provide financial assistance when:

- Patient is homeless
- Patient is eligible for SNAP Program or subsidized school lunch program
- Patient’s valid address is considered low-income or subsidized housing
- Patient is deceased and without an estate
- Patient files bankruptcy
- Patient receives free care from the Newberry County Free Medical Clinic

***If approved for financial assistance, approval will be effective for 1 year from the Date of Service on the first account the assistance is needed. For example, a patient needs help with dates of service from July 1, 2015 forward; applies for assistance October 1, 2015 and is approved for assistance on October 20, 2015. The approval would be from July 1, 2015 – June 30, 2016 subject to future visits meeting the urgent/emergent guidelines.***

**(B) Determining Discount Amount**

As mentioned earlier, NCMH will give uninsured patients a **63%** discount on gross charges for medically necessary or emergency care, reducing the amounts they owe to that of which a patient’s insurance typically pays.

To calculate this amount, NCMH uses the “look-back” method described in the IRS and Treasury’s final 501r rules in the Patient Protection and Affordable Care Act (PPACA).

In following this method, NCMH used medical claims data from the past calendar year to determine what portion of gross charges are typically paid (by the payer and the covered individual...**PAYER ”APPROVED AMOUNT”**) for claims for emergency and medically necessary care where the primary payer was Medicare fee-for-service or a private commercial insurer.

NCMH will re-calculate this discount percentage each year on April 1st.

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**(C) Applying for Financial Assistance**

**Patients can apply for assistance up to 8 months after the Date of Service (DOS) that they are in need of assistance on.**

To apply for financial assistance, patients must submit a complete application (including supporting documents) either in person or by mail.

Applications can be accessed:

- **At the hospital** in Outpatient Registration, the Emergency Room and outside of the Financial Counselor’s office off of the main lobby
- **Off-site** at the Patient Financial Services or General Surgical Services offices on Pond Field Rd., at the Little Mountain Family Health Center, at the Whitmire Medical Center of Newberry Hospital and at our Rehab. Services/Wellness Center in the Atrium Building
- **By mail**; if individuals make a request by phone call 803-405-7178 or 803-405-7450 or request via email to [assistanceinfo@newberryhospital.net](mailto:assistanceinfo@newberryhospital.net)
- **Online** at [www.newberryhospital.org](http://www.newberryhospital.org)

To be considered eligible for financial assistance, patients must cooperate with the hospital to explore alternative means of assistance if necessary, including Medicare, Medicaid and Insurance provided through the SC Healthcare Exchange. Patients will be required to provide necessary information and documentation when applying for hospital financial assistance or other private or public payment programs.

In addition to completing an application, documentation that may need to be provided may include but not be limited to:

- Bank statements
- Proof of income for applicant (and spouse if applicable), such as recent pay stubs, unemployment insurance payment stubs, or sufficient information on how patients are currently supporting themselves
- Copy of most recent tax return
- Payment history of any outstanding accounts for prior hospital services
- Review of available assets or other financial resources

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For assistance with completing NCMH’s financial assistance application, you can contact one of our patient support representatives at 803-405-7178 or 803-405-7450, who would be happy to help or answer any questions you have.

**(D) Actions in the Event of Non-Payment**

The collection actions NCMH may take if a financial assistance application and/or payment is not received are described in our separate **billing and collections policy (QAP-PFS-0017)**.

In brief, NCMH will make certain efforts to provide uninsured patients with information about our financial assistance policy before we or our collection vendors take certain actions to collect your bill. These actions may include reporting negative information to credit bureaus and placing your debt in the **SC Debt Setoff Program**.

For more information on the steps NCMH will take to inform uninsured patients of our financial assistance policy and the collection activities we may pursue, please see our **billing and collections policy (QAP-PFS-0017)**.

You can obtain a free copy of this policy:

- at the Patient Financial Services office located on Pond Field Rd.
- at the Financial Counselor’s office located off of the hospitals main lobby
- by calling us at 803-405-7178 or 803-405-7450
- by emailing a request to [assistanceinfo@newberryhospital.net](mailto:assistanceinfo@newberryhospital.net)
- online at [www.newberryhospital.org](http://www.newberryhospital.org)

**(E) Communication of Financial Assistance**

NCMH’s **financial assistance policy** and **financial assistance application** are available to patients in English and Spanish.

These documents are available free of charge at our facilities, by mail, and online.

- These documents can be accessed at the following facility locations:
  - ✓ Outpatient Registration Areas/RCA Offices
  - ✓ Emergency Department Registration
  - ✓ Financial Counselor Office (Front Lobby)
  - ✓ Patient Financial Services (Pond Field Rd.)
  - ✓ General Surgical Services/ Wound Care (Pond Field Rd.)
  - ✓ Little Mountain Family Health Center

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✓ Rehab Services/Wellness Ctr. (Atrium Building)

- To have a hard copy of any of these documents mailed to you, please call 803-405-7178 or 803-405-7450 or email a request to [assistanceinfo@newberryhospital.net](mailto:assistanceinfo@newberryhospital.net)
- To access these documents online, please use the following web address: [www.newberryhospital.org](http://www.newberryhospital.org)

NCMH communicates the availability and terms of its financial assistance program to all patients, through means which include, but are not limited to:

- Posted signs within waiting rooms, at registration check in desks as well as the emergency department and the patient financial services department
- Notifications on patient bills or statements
- Posted policies on the organization's website
- Financial Assistance summary given to patients by hospital team members or with other paperwork
- Designated staff knowledgeable on the financial assistance policy to answer patient questions or who may refer patients to the program
- Providing information about the policy and how to apply during verbal communication about the patient's bill (e.g., phone calls)

**Patients concerned about their ability to pay for services or who would like to learn more about financial assistance should be directed to the NCMH Financial Counselor at 803-405-7669 or to our Patient Support Representatives at 803-405-7178 and 803-405-7450.**

**SPECIAL  
REQUIREMENTS/  
EXCLUSIONS**

**NCMH Employees and affiliates qualifying for Financial Assistance**

A patient qualifying for discounted services as an NCMH employee and financial assistance, is eligible to receive both.



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The following instructions apply to insured and/or uninsured patients:

**Insured**

- File a claim with the payer
- Apply awarded assistance amount post adjudication
- The employee discount is applied to any remaining balance

**Uninsured**

- Apply awarded assistance amount to gross charge(s)
- Any remaining balance will be subject to the employee discount cited in policy QAP-PFS-0002

\*Page 2 of the Employee Discount Policy (QAP-PFS-0002) outlines individuals and/or groups eligible to receive discounted services.

Revision History	Date	Change Description	Page Number	Revised By
Revision 1	11/01/15	Charity policy completely re-done to comply with final 501r regulations. Renamed as "financial assistance policy"	All	Mark Coddington
Revision 2	1/24/16	Federal Poverty Guidelines table updated to reflect 2016	3	Mark Coddington
Revision3	3/17/16	Federal Poverty Guidelines table	3	



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Revision 4	7/28/16	changed to reflect updated 2016 amounts NCMH employees qualifying for assistance	7	Brenda Williams  Bob Hetrick
Revision 5	6/1/2017	Federal Poverty Guidelines table updated for 2017	3	Lori Sickelbaugh
Revision 6	6/9/2017	Removed Behavioral Health as a location to access forms	6	Brenda Williams
Revision 7	6/11/2018	Federal Poverty Guidelines table updated for 2018	3	Lori Sickelbaugh
Revision 8	9/17/2018	Added Whitmire Medical Clinic of Newberry Hospital as a location to access forms	5	Lori Sickelbaugh
Revision 9	3/4/2019	Federal Poverty Guidelines table updated for 2019	3	Brenda Williams

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